

RFP for “Setting up of Setting up and operationalising live web radio with mobile app for Road Users on National Highways

Pre-Bid Queries - Clarifications 1

S. No.	Ref. Clause	RFP Clause	Queries	Reply
1	3.3. ELIGIBILITY CRITERIA:	d) The Bidder should have experience of operations of at least 5 simultaneous online net radio channels nonmusical (informative, educative or entertaining net radio / during the last three years (i.e. 2014-2017)as well as experience of developing a platform for android and iOs mobile phones for managing multichannel broadcast.	Is it mandatory for the bidders to have 5 active channels at the time of bidding or they should have proven capabilities of operating multiple channels	Please refer Corrigendum 1
2	3.3. ELIGIBILITY CRITERIA:	a) No Joint venture and/or consortiums are allowed to participate in this tender process.	I request if some relaxation can be given on the same and JVs and Consortium should be allowed.	As per RFP
3	4.1 Background and requirements	c) The purpose of the radio is to provide timely traffic updates, news, traffic feeds, weather reports, and alternate routes in case of jam or accident, conjunction of traffic on highways and info of road safety as well as to entertain the drivers, travellers travelling through the highways of India. (To start with the Delhi-Mumbai highway). The services will be provided in 3 languages (Hindi, Hindi-Gujarati, Hindi - Marathi) across 4 states on Delhi-Mumbai Stretch.	Please confirm if these streams will be accessible everywhere i.e. it would not be geo blocked	As per RFP
4	3.22. PERFORMANCE SECURITY	b) The PBG shall be for an amount of Rs.50,00,000(Rupees Fifty Lakh only) and should be in favour of “Indian Highways Management Company Ltd.”, payable at New Delhi. The Performance Security shall be valid for a period of 18 months. c) In case the difference between the lowest financial bid (L1) and that of the second lowest financial bid (L2) happens to be more than 25% of L2, then the Successful Bidder shall also be required to submit additional performance security of	We would like to submit that the project requires upfront capex and large operating expenses from the successful bidder. If we add another 50 lacs bank guarantee, the cost will shoot through the roof and make the project unviable. As you are aware, the successful bidder will	Please refer Corrigendum 1

		Rs.50 Lakh (Rupees Fifty Lakh only) in the manner prescribed above.	<p>need to invest in setting up studios, infrastructure, apps and other related expenses. PBG will be an additional burden on top of this. Request you to consider removing the requirement of PBG.</p> <p>In case the PBG is a mandatory requirement, request you to reduce the amount to Rs 5 Lacs from the current amount mentioned in the RFP</p>	
5		General Query	Are the users required to sign up? Any signup process reduces the user access as not all users prefer to sign up. Since this is a free service for the users, we would suggest the app should not mandate any signup	As per RFP
6		General Query	kindly change the IVR requirement to include only call receiving and processing facility	Please refer Corrigendum 1
7		General Query	There should be a setup of control room at NH8	As per RFP
8		General Query	The API for the Highway Advisory feed should be available on the website in interest of safety and should be available to multiple agencies	As per RFP